

# Large Systems Integrator Utilizes Intelitrex to Manage Excessive Data Consumption

CUSTOMER STORY

## CUSTOMER OVERVIEW //

The systems integrator enables carrier Product Development and equipment manufacturers to provide turnkey product fulfillment services that enable their products to scale. They support the full product lifecycle of product development to allow their customers to offer world-class services.

## INDUSTRIES SERVED //

Telecommunications Carriers  
Equipment Manufacturers

## LOCATIONS //

50,000+


## The Problem //

The systems integrator was working with a carrier product house that was faced with the challenge of efficiently managing business cellular data usage on a large scale to curb excessive data consumption. Their objective was to minimize costs and maximize revenue margins while meeting the demands of the current market.

## Our Solution //

By collaborating with Intelitrex, they were able to tailor the solution specifically for their needs. This empowered them to gain comprehensive visibility into connectivity, set data usage thresholds, and seamlessly integrate the solution with their existing systems, the original equipment manufacturer (OEM) device, and a prominent broadband aggregator.

- Intelitrex offers unparalleled visibility into cellular performance, enabling MSPs to identify and report on runaway data consumption and LTE operations.
- Intelitrex network performance management feature ensures proactive handling of performance issues, granting MSPs peace of mind.



"The capabilities of Intelitrex have provided us with a competitive edge in the mobility industry. The monitoring capabilities of the tool have proven to be invaluable to our business. The tool provides critical alerting and reports that allows us to identify and resolve costly issues like runaway data before it gets out of control. I would highly recommend Intelitrex to anyone looking to gain more control over their mobility devices."

— Director of Operations at  
Large Systems Integrator



## The Results + Benefits //

- Efficiently supported 50,000+ business customers through managed services.
- Effective reporting of runaway data thresholds, enabling MSPs to exercise control over costs.
- Seamlessly integrated with numerous ISPs and other critical systems, facilitating streamlined operations.



### From the Edge to the Engineer.

Intelitrex is an expert when it comes to solving the complexity of multi-location, multi-device, WAN management. Our purpose-built unified WAN optimization engine brings visibility and control for mission-critical wireless and wired WAN-dependent devices through our tailored integrations and automations.

Our priority is to combine human and machine intelligence to optimize WAN performance and the teams that support them.

Ready to take the next step? Let's connect.

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